

VALVE WORLD EXPO 2024 - Fair Profile



Exhibitors total	558	Net space total (sqm)	15.464
Exhibitors Germany	114	Net space Germany	3.540
Exhibitors other countries	444	Net space other countries	11.924
Number of countries	35		

Visitor data from registry:

Visitors total	8.578	TOP 10 visitor countries	
From Europe	76%	<i>(Basis: all foreign visitors)</i>	
- Germany	27%	China	11%
- Other Europe	49%	Netherlands	10%
From Non-European countries	24%	Italy	9%
- Asia	18%	Great Britain & Northern Ireland	8%
- America	3%	India	5%
- Africa	2%	France	4%
- Australia/Oceania	1%	Spain	4%
Number of countries	87	Turkey	4%
		Belgium	3%
		Poland	3%

VALVE WORLD EXPO

International Valve
Trade Fair & Conference
Dusseldorf • Germany

3rd December - 5th December 2024

www.valveworldexpo.com

165 accredited journalists from 10 countries

Preliminary data; subject to change
(U-GES-GE/December 2024)

Quality and structure of trade visitors

Based on the results of a total of 539 interviews including 537 interviews with trade visitors (99,7%) during VALVE WORLD EXPO 2024 conducted as CASI (Computer Assisted Self Interview)

Decision making powers*		Industrial sector*		Interest in product ranges <i>(Several answers possible)</i>	
Decisive	34%	Valves users,		Valves	84%
Contributory (jointly decisive)	26%	other industry/manufacturer	24%	Valves components and parts	48%
Advisory function (consultative)	21%	Valves manufacturer	23%	Actuators and positioners	46%
Not involved	17%	Component manufacturer	12%	Pumps	21%
		Manufactures of pumps, compressors and their components	2%	Engineering services and software	14%
Occupational position*		Valve trading	16%	Compressors	9%
Top-Management	55%	Other trading	3%	Training and courses	5%
Middle-Management	19%	Services	8%	Associations and publishing houses	4%
Other	24%	Skilled crafts trades	1%	Other	8%
		Other	9%		
Area of responsibility*		Application areas <i>(Several answers possible)</i>		Reasons for visit <i>(Several answers possible)</i>	
Business/company/plant management	26%	Oil and Gas industry	65%	Find new business partners/suppliers	40%
Sales	39%	(Petro-) Chemical Industry	48%	See new developments/trends	21%
Buying, procurement	9%	Water and Waste Water Managem.	41%	Visit certain exhibiting companies	19%
Research and development, design	8%	Marine & Offshore-Industry	28%	Networking	19%
Maintenance, repairs	3%	Renewable energies - hydrogen	27%	See certain products in the exhibition offer	18%
Manufacture, production, quality control	3%	Power Station-Technology & Green Alternatives	26%	Preparation/ implementation of purchase decisions	4%
Marketing, advertising, PR	2%	Automotive & Mechanical Engineer.	18%		
(Industrial) Design	2%	FLNG		New suppliers were found	
Planning, design, work preparation	1%	(Floating Liquefied Natural Gas)	12%	Yes	36%
Other	5%	FPSO (Floating Production Storage and Offloading)	11%		
		Subsea	8%	Overall assessment	
		FRSU (Floating Storage Regasification Unit)	7%	Satisfied	94%
				Recommendation	
				Yes	93%

*Difference to 100% = Pupil, student, not gainfully employed (2%)